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Comtech Telecommunications Corp. Awarded \$1.2 Million in Equipment Orders to Support Satellite Mobile Backhaul & Trunking

MELVILLE, N.Y.--(BUSINESS WIRE)-- September 11, 2014-- Comtech Telecommunications Corp. (NASDAQ:CMTL) announced today that its Tempe, Arizona-based subsidiary, Comtech EF Data Corp., was awarded \$1.2 million in follow on orders for infrastructure equipment. A Mobile Network Operator ("MNO") will utilize the equipment to support a satellite mobile backhaul network expansion in Africa and high-speed trunking links in Asia. Included in the orders were the FX-4010 WAN Optimization platform and the latest high-speed and mid-range [DoubleTalk® Carrier-in-Carrier®](#)-based satellite modems, specifically the [CDM-760 Advanced High-Speed Trunking Modem](#) and the [CDM-625A Advanced Satellite Modem](#).

The CDM-625A Advanced Satellite Modems will be installed in Africa to support a mobile network infrastructure upgrade that will allow enhanced services to be deployed cost effectively with the target of increasing subscriber base and minimizing subscriber churn. This latest entrant in the mid-range modem category provides the robust multi-dimensional IP traffic optimization capabilities required to intelligently and efficiently utilize space segment resources. The modem's ability to support 3G services within the same satellite bandwidth as existing 2G services enables mobile operators within Africa to control costs while providing the differentiated services that 3G brings to its end users.

The CDM-760 Advanced High-Speed Trunking Modem features ultra-wide band symbol rates and near theoretical performance with minimal implementation loss. This high-end modem was designed to be the most efficient, highest throughput point-to-point trunking modem available. It accommodates demanding trunking links of up to 628 Mbps duplex by offering users an advanced combination of space segment saving capabilities while minimizing the need for unnecessary overhead, a necessity in today's competitive communications landscape.

The CDM-760 will be utilized in conjunction with the FX-4010 WAN Optimization platform to support high-speed trunking links in Asia. While the CDM-760 provides the mobile operator with the efficiency and horsepower required to support the large traffic flows that traverse the satellite links, the FX Series provides the intelligence needed to properly handle the IP traffic by monitoring the WAN and classifying, shaping and prioritizing network traffic to ensure an ideal flow. As packet-based content continues to dominate today's communication systems, traffic shaping, the engine that enables the transmission of the highest "value" traffic during congestion, is becoming a system level requirement for all network topologies. In addition, the FX-4010 WAN Optimization platform further reduces the amount of data transmitted over links via compression and caching schemes, and acceleration mechanisms.

Fred Kornberg, President and Chief Executive Officer of Comtech Telecommunications Corp., commented, "This MNO is an existing Comtech customer. Adopting our next generation products to support their network infrastructure is acknowledgment of the additional value our latest technologies can provide."

Comtech EF Data Corp. is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Advanced VSAT Solutions, Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/transportable satellite-based applications. For more information, visit www.comtechedata.com.

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company believes many of its solutions play a vital role in providing or enhancing communication capabilities when terrestrial communications infrastructure is unavailable, inefficient or too expensive. The Company conducts business through three complementary segments: telecommunications transmission, RF microwave amplifiers and mobile data communications. The Company sells products to a diverse customer base in the global commercial and government communications markets. The Company believes it is a market leader in the market segments that it serves.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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