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## **Comtech Telecommunications Corp. Completes Purchasing Agreement with Harris CapRock Communications for SATCOM Infrastructure Products**

*Collaboration Will Bring Latest Advanced VSAT Solutions to Energy, Maritime & Government Customers for Dynamic Provisioning and Unprecedented Speeds and Capacity Increases*

MELVILLE, N.Y.--(BUSINESS WIRE)-- February 25, 2014 -- Comtech Telecommunications Corp. (NASDAQ: CMTL) announced today that its Tempe, Arizona-based subsidiary, [Comtech EF Data Corp.](#), received a purchasing agreement from Harris CapRock Communications for satellite communications infrastructure equipment. Under the terms of the agreement, Harris CapRock will procure [Advanced VSAT Solutions](#) and RF products. The first \$5.4 million equipment order as part of the purchasing agreement was received by Comtech EF Data during Comtech's quarter ended January 31, 2014.

Harris CapRock's customers in the energy, maritime and government sectors are experiencing ever-increasing demand for bandwidth, higher link availability and improved connection quality. After extensive evaluations of industry offerings, Harris CapRock teamed with Comtech because its Advanced VSAT technologies offered the best solution to support customers' dynamic operations.

"We recently deployed Comtech's Advanced VSAT solution on Royal Caribbean's global fleet and on networks for customer operations in the Gulf of Mexico," said Andy Lucas, Global Operations Officer for Harris CapRock. "These projects validated the benefits to our clients in terms of reliability, flexibility and efficiency, while delivering unmatched packets per second processing capacity and nearly 20 times the information rates of a prior solution. Deploying Advanced VSAT globally positions Harris CapRock to offer high-capacity, dynamic solutions that meet or exceed our customers' service level agreements and bandwidth growth requirements."

Designed to deliver Premium Enterprise services, the Advanced VSAT Solution leverages the versatility of the [Vipersat Management System](#) to dynamically reassign satellite capacity on demand subject to the remote site's traffic profile. Utilizing DVB-S2 on the shared outbound channel, the patented VersaFEC<sup>®</sup> Forward Error Correction on the dynamic SCPC return channels and multi-level optimization provides industry-leading bandwidth efficiencies and performance enabling users to achieve information rates exceeding 160 Mbps per outbound and 15 Mbps per return. Bi-directional Adaptive Coding and Modulation assures connectivity even in the harshest conditions, while potentially doubling throughput during optimal periods. Multi-level Quality of Service (QoS) ensures the highest service quality with minimal jitter and latency and priority treatment of mission-critical applications while maximizing bandwidth utilization. Advanced VSAT simplifies network deployment with seamless layer 2 operation supporting VLANs and jumbo frames.

"Our decision to invest significant research and development in the Advanced VSAT Solution is validated with this commitment by Harris CapRock," commented Fred Kornberg, President and Chief Executive Officer of Comtech Telecommunications Corp. "Historically, Harris CapRock has been quick to consider and adopt new Comtech offerings. This agreement is consistent with their vision, track record and leadership of providing the most reliable communications solutions for mission-critical customer applications on a worldwide scale. We are proud of our relationship with Harris CapRock and Harris Corporation, and expect it to grow in lockstep with end users' demands for more bandwidth and higher service level performance."

As a leading buyer of satellite infrastructure equipment, Harris CapRock is dedicated to making the right technology investments to support dynamic customer operations and help create more cost-effective solutions for those customers. In collaboration with Comtech, Harris CapRock has worked to influence and shape the design of Comtech EF Data's Ku- and C-band LPOD Block Up Converters (BUCs). Harris CapRock will standardize and deploy these rugged and weatherproof BUCs, which are designed to withstand harsh environments.

### **About Harris CapRock Communications**

Harris CapRock Communications is a premier global provider of managed satellite and terrestrial communications solutions specifically for remote and harsh environments including the energy, government and maritime markets. Harris CapRock owns and operates a robust global infrastructure that includes teleports on six continents, five 24/7 customer support centers, local presence in 23 countries and more than 275 global field service personnel supporting customer locations across North America, Central and South America, Europe, West Africa and Asia Pacific.

## **About Comtech EF Data Corp.**

[Comtech EF Data Corp.](#) is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Advanced VSAT Solutions, Modems, RAN & WAN Optimization, Network & Bandwidth Management and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/transportable satellite-based applications. For more information, visit [www.comtechedata.com](http://www.comtechedata.com).

## **About Comtech Telecommunications Corp.**

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company believes many of its solutions play a vital role in providing or enhancing communication capabilities when terrestrial communications infrastructure is unavailable, inefficient or too expensive. The Company conducts business through three complementary segments: telecommunications transmission, RF microwave amplifiers and mobile data communications. The Company sells products to a diverse customer base in the global commercial and government communications markets. The Company believes it is a market leader in the market segments that it serves.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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