



August 1, 2013

## **Comtech Telecommunications Corp. Awarded \$2.2 Million Contract to Supply SatCom Equipment to UltiSat, Inc.**

MELVILLE, N.Y.--(BUSINESS WIRE)-- August 1, 2013--Comtech Telecommunications Corp. (NASDAQ: CMTL) announced today that its Tempe, Arizona-based subsidiary, Comtech EF Data Corp., was awarded a \$2.2 million contract to supply SatCom equipment to UltiSat, Inc., a global managed VSAT network service provider. UltiSat will integrate the equipment as part of its turnkey solution to design, deploy, operate and maintain a global network that it was recently awarded.

The order encompassed a selection of RF products, the line-up of [Advanced VSAT Solutions](#) and the [Vipersat Management System](#). The RF products included LPOD Block Up Converters, HPOD High-Power Amplifiers and MBT-4000 Multi-Band Transceivers. These outdoor frequency conversion and amplifier models are rugged, weatherproof and designed to withstand harsh environments. The products are cost-effective and provide field-proven performance and reliability.

The award-winning Advanced VSAT Solutions is a portfolio of managed high-performance, satellite-based communication solutions that provide premium services with industry-leading spectral efficiency. It incorporates advanced FEC, ACM/VCM, header and lossless payload compression, RAN and WAN optimization, multi-level advanced Quality of Service (QoS) and dynamic bandwidth management to reduce OPEX by minimizing leased bandwidth and power consumption and minimize CAPEX by reducing antenna and BUC size. When used with VMS, the dSCPC capability enables dynamic allocation and sharing of bandwidth. When a node in the satellite network detects a change in required capacity, it automatically requests that change from the VMS. VMS manages the satellite resource allocations and automatically creates a new frequency plan, power level, data rate, FEC, and modulation schemes.

"We selected Comtech EF Data's equipment as part of this important network solution based on their technologies and proven track record. The advanced features will help us to optimize the network and enable enhanced applications for our customer," commented Moe Abutaleb, Chief Executive Officer of UltiSat.

The global network that UltiSat will deploy encompasses more than 150 remote sites all interconnected via satellite to UltiSat's teleport in Blaavand, Denmark. The Comtech EF Data equipment will support the transmission of corporate and Internet traffic, Voice over IP, file transfers and video conferencing.

Fred Kornberg, President and Chief Executive Officer of Comtech Telecommunications Corp., said, "We are honored that UltiSat selected our equipment, and are confident that their end user will benefit from our bandwidth efficiencies and link optimization."

About UltiSat, Inc.

Headquartered in Gaithersburg, MD, USA, UltiSat delivers a wide range of satellite-based communication solutions ranging from light handheld satellite phones and portable mobile services to highly customized managed VSAT network solutions for mission-critical applications. With customer networks that vary from a few sites to hundreds of locations, UltiSat's technical expertise and technology-agnostic philosophy ensure that each customer gets exactly the right solution for its specific needs. UltiSat customers include government agencies, government contractors, NGOs, public and private enterprises and end-users in a number of market segments. For more information, visit [www.ultisat.com](http://www.ultisat.com).

About Comtech EF Data Corp.

Comtech EF Data Corporation is the recognized global leader in satellite bandwidth efficiency and link optimization. The advanced communication solutions encompass the Advanced VSAT Solutions, Modems, RAN & WAN Optimization, Managed Bandwidth and RF products. The Company is recognized as a technology innovator, and has a reputation for exceptional product quality and reliability. The solutions enable commercial and government users to reduce OPEX/CAPEX and to increase throughput for fixed and mobile/portable satellite-based applications. For more information, visit [www.comtechefdata.com](http://www.comtechefdata.com).

About Comtech Telecommunications Corp.

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for

advanced communications solutions. The Company believes many of its solutions play a vital role in providing or enhancing communication capabilities when terrestrial communications infrastructure is unavailable, inefficient or too expensive. The Company conducts business through three complementary segments: telecommunications transmission, RF microwave amplifiers and mobile data communications. The Company sells products to a diverse customer base in the global commercial and government communications markets. The Company believes it is a market leader in the market segments that it serves.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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Source: Comtech Telecommunications Corp.

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