



## Comtech Receives \$6.6 Million Next Generation 9-1-1 Upgrade Contract from New England State

February 5, 2020

MELVILLE, N.Y.--(BUSINESS WIRE)--Feb. 5, 2020-- February 5, 2020--Comtech Telecommunications Corp. (NASDAQ: CMTL) announced today, that during its second quarter of fiscal 2020, its subsidiary, Comtech Solacom Technologies, Inc. ("Solacom"), which is part of Comtech's Commercial Solutions segment, has signed an agreement worth \$6.6 million, to upgrade a statewide Next Generation 9-1-1 system, for a New England state. The contract includes the upgrade of many core elements of the Emergency Services IP network ("ESInet") and the 9-1-1 call-handling equipment, including:

- Emergency Services Routing Proxy ("ESRP");
- Legacy Network Gateway ("LNG");
- Border Control Function ("BCF");
- Automatic Location Identification / Location Information Server ("ALI/LIS");
- Guardian Intelligent 9-1-1 Workstations ("IWS"); and
- Network Operations Center ("NOC") monitoring services for the health, efficiency and quality of service ("QoS") of the public safety network.

"We are delighted that emergency public service agencies are continuing to choose Comtech as their Next Generation 9-1-1 supplier. We believe our Solacom emergency call handling and our ESInet are best-in-class and that this order is a testament to our leadership position," said Fred Kornberg, Chairman of the Board and Chief Executive Officer of Comtech Telecommunications Corp.

Built to withstand natural or man-made disasters and emergency events, the Solacom system provides a high level of multiple redundancies, including geo-diverse configuration with 9-1-1 call taking positions at several locations throughout the State.

Guardian 9-1-1 call taking workstations, already installed at all public safety answering points in the State, will be updated with new hardware and software. The next generation workstations allow Call Takers to quickly assess, prioritize and handle landline, wireless and VoIP calls. The workstations also allow more precise location of 9-1-1 calls on a map for faster and more accurate response.

In addition, new next generation capabilities such as Real-Time-Text, a fast and interactive means of communicating with emergency responders, will especially be advantageous to those with accessibility needs. Real-Time-Text allows a 9-1-1 caller to communicate with a Call Taker simultaneously by voice or by text; characters are transmitted instantly while being typed, allowing a Call Taker to respond in real time, like a voice conversation.

The complete Guardian solution includes a suite of Managed Services that will maintain peak performance and provide ongoing upgrades, virus protection, disaster recovery measures and Management Information Services for data and reporting.

The integrated approach of deploying both an Emergency Services IP Network and next generation public safety answering points is an ideal means to ensure citizens receive the best possible emergency services.

Solacom emergency call handling and management solutions are built on more than 30 years of research and innovation in the application of advanced hardware and software technologies for public safety. For more information, visit: [www.solacom.com](http://www.solacom.com).

Comtech Telecommunications Corp. designs, develops, produces, and markets innovative products, systems, and services for advanced communications solutions. Comtech sells products to a diverse customer base in the global commercial and government communications markets.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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