



Comtech Telecommunications Corp. Receives \$1.6 Million in Orders from World's Largest Mobile Network Operator for Heights™ Networking Platform to Deliver Efficient Satellite Cellular Backhaul in China

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MELVILLE, N.Y.--(BUSINESS WIRE)--Apr. 6, 2020-- April 6, 2020--Comtech Telecommunications Corp. (NASDAQ: CMTL) announced today that during its third quarter of fiscal 2020, its Tempe, Arizona-based subsidiary, Comtech EF Data Corp., which is part of Comtech's Commercial Solutions segment, received \$1.6 million in orders for satellite ground station equipment from the world's largest Mobile Network Operator ("MNO") based in China. This equipment will be utilized to support the upgrade of its existing mobile backhaul and teleport technologies.

"I am pleased that Comtech was selected to provide our Heights mobile backhaul solution for mobile end-customers based in China," said Fred Kornberg, Chairman of the Board and Chief Executive Officer of Comtech Telecommunications Corp. "I believe this order is evidence that Comtech's advanced satellite ground station technologies are essential, especially during a time of difficult conditions caused by the coronavirus. I am cautiously optimistic, that as normal conditions eventually return, additional orders from new customers will be received in the future."

After a competitive Request for Information ("RFI") process was completed by the MNO, it selected Comtech EF Data's [Heights™ Networking Platform](#) as the premier solution, which can support its current 2G and planned 4G mobile backhaul services, while also being 5G ready for the future. In addition, the MNO selected a range of Comtech EF Data's [RF Products](#) and [RAN/WAN Optimization](#) solutions to complement the Heights™ Networking Platform.

The Heights™ Networking Platform features high efficiency DVB-S2X shared outbound which, when coupled with the evolutionary Heights™ Dynamic Network Access ("HDNA") technology and built in LTE optimization, provides the highest performance solution capable, while offering the best Total Cost of Ownership ("TCO"). Additionally, the solution delivers the highest Quality of Experience ("QoE") by minimizing jitter and latency, making it ideal for full 2G/3G and 4G LTE service delivery.

Richard Swardh, Senior Vice President, MNO of Comtech EF Data commented on the project, "We are excited that this MNO selected our Heights™ solution to support its mobile services over satellite today and to prepare for the future roll out of 5G services. We have yet again proven to have the highest QoE across all generations of mobile technology. Our industry-leading jitter and latency performance make it easy and convenient for MNOs to deploy satellite backhaul with the highest Key Performance Indicators ("KPIs")."

Comtech EF Data Corp. is a leading supplier of communications equipment with a focus on satellite bandwidth efficiency and link optimization. The high-performance satellite communications ground equipment is deployed globally to support mission-critical and demanding applications for government, mobile backhaul, premium enterprise and mobility. Service providers, satellite operators, governments and commercial users wanting to optimize communications, increase throughput and delight customers, are leveraging the performance and flexibility of the Comtech brand. The solutions are facilitating fixed and mobile networks in 160+ countries and across every ocean. For more information, visit www.comtechedata.com.

Comtech Telecommunications Corp. designs, develops, produces and markets innovative products, systems and services for advanced communications solutions. The Company sells products to a diverse customer base in the global commercial and government communications markets.

Certain information in this press release contains statements that are forward-looking in nature and involve certain significant risks and uncertainties. Actual results could differ materially from such forward-looking information. The Company's Securities and Exchange Commission filings identify many such risks and uncertainties. Any forward-looking information in this press release is qualified in its entirety by the risks and uncertainties described in such Securities and Exchange Commission filings.

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